

HOME BUILDER

OFFICIAL PUBLICATION OF THE HOME BUILDERS ASSOCIATION OF DAYTON

MAR/APR 2009 VOLUME 42 NUMBER 2

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of Dayton



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MARCH CALENDAR

HOME BUILDERS ASSOCIATION OF DAYTON 2003 Springboro West · Dayton, OH 45439 937-298-2900 · www.hbadayton.com	Sunday	Monday	Tuesday 11:30am Warren County Developers Forum	Wednesday 11:00am Sales & Marketing Council	Thursday	Friday	Saturday
EXECUTIVE COMMITTEE President.....Marty Coates/M.J. Coates Homes Vice President.....Kim Haverstick/Haverstick Builders Treasurer.....Dan Ernst/Ernst Concrete Secretary.....Jeff Grisez/Generations Construction Past President.....Jenny Diorio/R.L. Diorio Custom Homes Tom Tanner.....Tanner Heating and Air Conditioning Adam Zengel.....Zengel Construction	1	2	3	4	5	6	7
2009 BOARD MEMBERS Lisa Allan.....Dayton Daily News Newt Bartel.....Fortress Homes Rick Fishbaugh.....Fishbaugh Homes Greg Page.....Pickrel, Schaeffer & Ebeling Scott Denlinger.....Design Homes and Development Jason Brower.....Nisbet-Brower	8	9	10	11	12 9:00am Associates Council 3:00pm HBA Executive Committee Meeting 5:00pm March Membership Mixer	13	14
2009 COUNCIL CHAIRS Remodelors.....Rick Flaute/Supply One Past Presidents.....Jim Zengel/Zengel Construction Associates.....Tony Rice/Quality Waterproofing Sales and Marketing.....David Klass/Dominus, Inc. Small and Custom Builders.....Chad Ellis/Ellis Custom Homes Large Builders and Developers.....Gary Spencer/ Diggitt Excavating	15	16 OHBA Spring Board Meeting	17 St. Patrick's Day OHBA Spring Board Meeting 3:00pm HBA Board of Directors Meeting 5:00pm New Member Reception	18 OHBA Spring Board Meeting	19	20	21
HBA STAFF Executive Director.....Walt Hibner Director of Special Projects.....Joanie Haverstick Accountant.....Carla Shea	22	23	24 NAHB Legislative Conference	25	26 11:30am SMC Lunch & Learn Series	27	28
The Home Builders of Dayton, founded in 1942, is a professional association affiliated with the Ohio Home Builders Association and the National Association of Home Builders. The Association promotes and represents the building industry and the housing needs of the community. VISION To promote the highest standards of construction benefiting members, homeowners, and communities MISSION To make the Dayton region more attractive to businesses and residents, providing superior value in home ownership by: •Promoting industry standards, •Educating our members and the community, •Marketing member capabilities, and •Advocating for responsible development	29	30	31				

APRIL CALENDAR

Sunday	Monday	Tuesday	Wednesday April Fool's Day 11:00am Sales & Marketing Council	Thursday 11:30am Past Presidents Council	Friday	Saturday
			1	2	3	4
Palm Sunday		11:30am Montgomery County Developers Forum	8	Passover	Good Friday	
5	6	7		9	10	11
Easter Sunday			6:00pm General Membership Meeting	3:00pm HBA Executive Committee Meeting		
12	13	14	15	16	17	18
		3:00pm HBA Board of Directors Meeting				Spring Parade of Homes
19	20	21	22	23	24	25
Spring Parade of Homes			4:00pm Associates Council Networking 5:00pm STRIKE-A- THON			
26	27	28	29	30		

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PLENTY TO DO AT THE HBA THIS SPRING!

By Marty Coates, President
Home Builders Association of Dayton



Thank you everyone for the wonderful Inaugural that was held last month at Yankee Trace Golf Club. The association appreciates all those that attended and the sponsors that made it happen (see page 10). And special congratulations to the evenings award winners which included the Tanner Family for the Industry Pioneer award and Greene County Sanitary Engineering for the Industry Partner Award. On page 10 you will find the others award winners

for 2008. Thanks again for the great way to start the year.

As our minds turn to spring with baseball, flowers in bloom, grass to cut and homes to build, and all the other things that go along with it, the HBA has plenty of activities for you to participate. Starting on March 12 we will join together with the HBA of Miami County for the March Membership Mixer in Hog Heaven, this event will take the place of our regular General Membership Meeting and will feature the many HBA Member Benefit Programs that save you money in your business. It will be a fun event held at F&S Harley Davidson on North Dixie Drive, there will be live and silent auctions a reverse raffle and plenty of food and beverages and a good time mixing with our friends from Miami County. On that famous day for St. Patty, March 17, the Board of Directors will welcome our new members by hosting a New Member Reception at the HBA office; everyone is welcome to join in. We all know that money matters and these days we all could use a better financial understanding. The Sales & Marketing Council is hosting a Lunch & Learn Panel discussion entitled "Financing Opportunities in a Tough Market" on March 26.

We round out with April and the ever popular Spring Parade of Homes April 25 - 26 and May 2 - 3. This year an enhanced marketing opportunity should make this a great way to start off the home selling season. Back by popular demand is the

annual Strike-A-Thon presented by the Associates Council. This year promises to be bigger than ever with HBA member teams partnering up with bowling professionals in a semi-competitive yet fun event that includes some trick bowling demonstrations. The Strike-A-Thon will be held at Beaver-Vu Bowling Lanes on April 29. Put together a team and join the fun!

In other industry news, many of you have been aware of the recent work of the National Association of Home Builders. They worked diligently to make new housing a priority in the latest Stimulus Plan. As things sometimes go in legislative affairs, we can all agree that the bill passed with much left to be desired for our industry. They have committed not to give up the fight and they will continue to get our industry back on track.

Also, you may consider participating in the upcoming Ohio Home Builders Association Spring Board Meetings to be held at the Columbus Hilton at Easton. I have found the day of committee meetings are very insightful with topics such as Multi-Family Housing/50+ Housing Council, Remodelors Council, Building Codes, Developers Council and Government Affairs. The meetings will held on Tuesday March 17, more information is available at www.ohiohba.com.

In closing, with all the recent attention on the role of the nation's president, here is a thought from Teddy Roosevelt regarding membership "No man has a right to withhold his support from an organization that is striving to improve conditions within his sphere. Every man owes a part of his time and money to the business or industry in which he is engaged".

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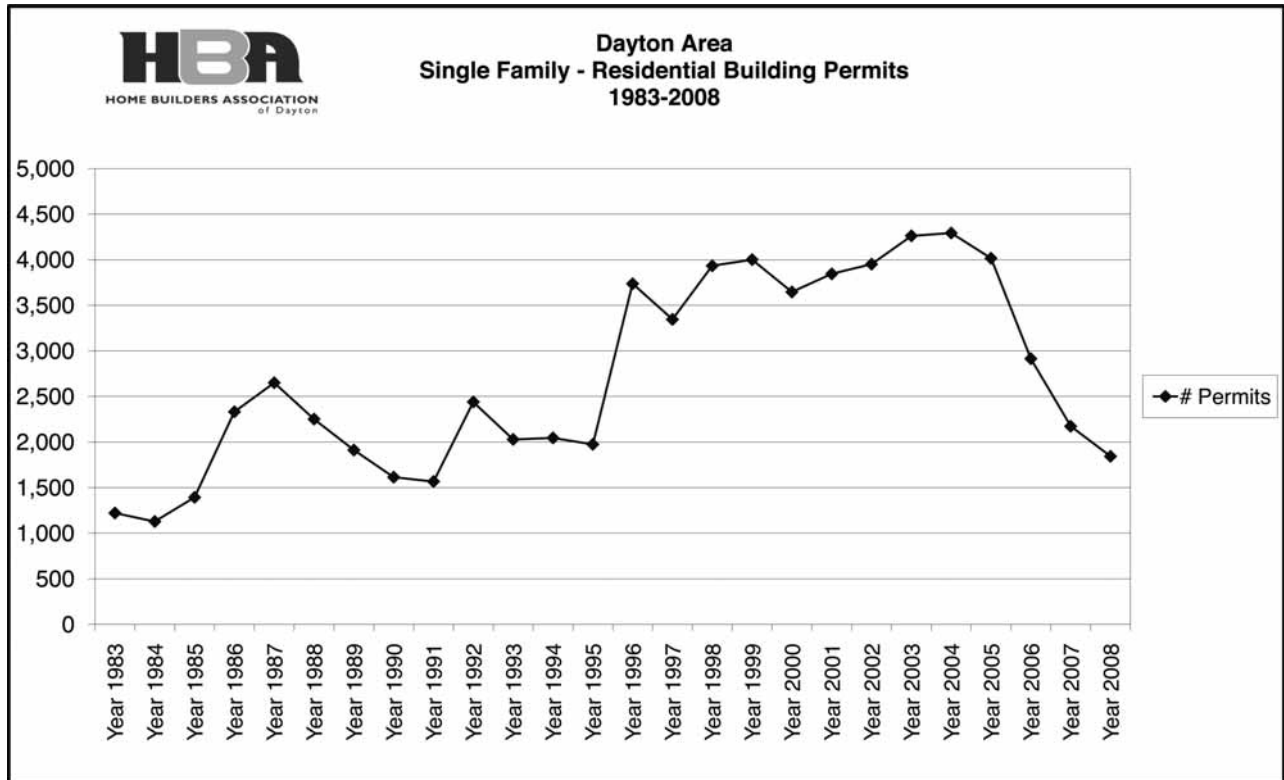
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Dayton Region Residential Building Permits

2/18/2009

Total Units by Month

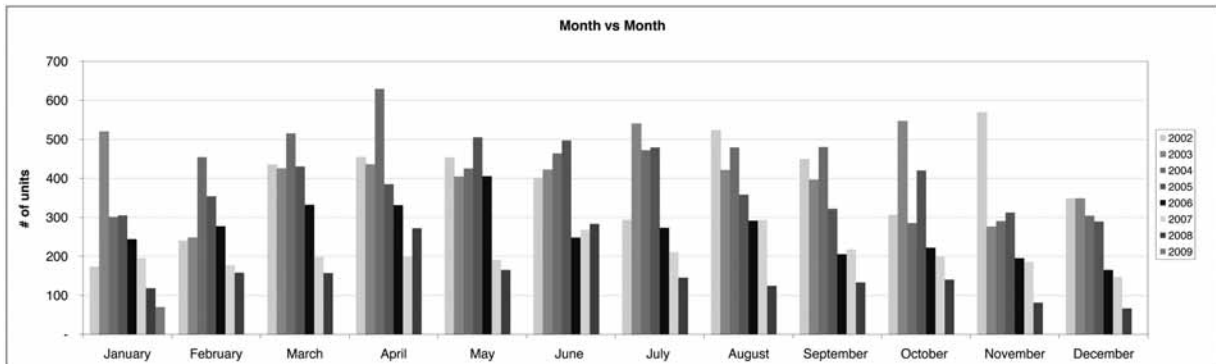
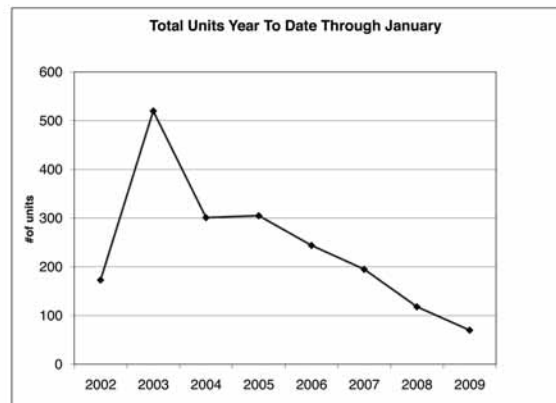
	2002	2003	2004	2005	2006	2007	2008	2009	% Change from Previous Year
January	173	520	301	305	244	195	118	70	-39.5%
February	240	248	454	354	277	177	150		
March	435	425	515	430	332	198	157		
April	454	430	629	385	331	200	272		
May	453	404	425	505	405	191	165		
June	401	422	464	497	348	268	283		
July	293	540	472	479	273	211	145		
August	523	421	479	358	291	293	124		
September	449	396	490	322	205	218	133		
October	306	547	285	420	222	200	140		
November	569	276	290	312	195	186	81		
December	348	348	304	289	165	147	66		

Total Units Year to Date

	2002	2003	2004	2005	2006	2007	2008	2009	% Change from Previous Year
January	173	520	301	305	244	195	118	70	-39.5%

Total Units by Year

	2002	2003	2004	2005	2006	2007	2008	2008	% Change From Previous Year
Single Family	3,990	4,250	4,276	4,005	2,789	2,159	1,432	70	-95.1%
Apartments	639	636	670	534	377	283	267	-	-100.0%
Condos	15	97	152	117	22	42	143	-	-100.0%
TOTAL	4,644	4,983	5,098	4,656	3,188	2,484	1,842	70	-96.2%

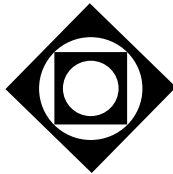


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SPECIAL EVENT

HBA MARCH MEMBERSHIP MIXER

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HBA

Home Builders Association
of Miami County



Who: HBA of Dayton and HBA of Miami County

What: Get out and Socialize and Network - Ride Your Bike!

Where: F&S Harley Davidson - 7220 North Dixie Drive

When: March 12, 2009 - 5:00 PM to 9:00 PM

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A new member reception will be held on March 17, 5:00pm at the HBA offices.

SALES & MARKETING COUNCIL

Mark Myers—Fifth Third Bank

Cheryl Robinson—Home to Home Transitions

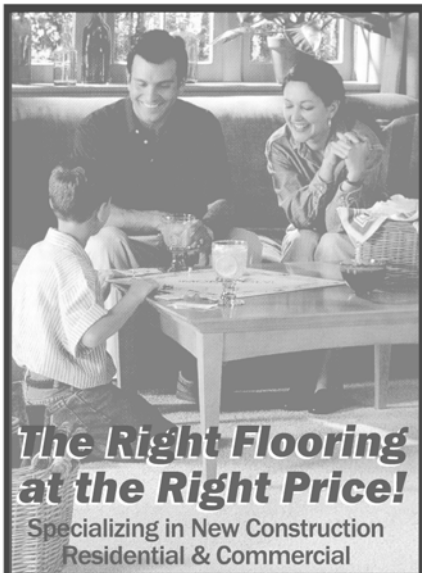
David Barnett—Title Wave, Inc.

ANNOUNCEMENTS

Long-time HBA member Scott Walton passed away unexpectedly on February 11, 2009. Our sincere sympathy to his family and friends.

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March 3 11:30pm	Warren County Developers Forum Design Homes and Development
March 4 11:00am	Sales & Marketing Council HBA Office
March 12 9:00am	Associates Council Meeting HBA Office
March 12 3:00pm	HBA Executive Committee Meeting HBA Office
March 12 5:00pm	March Membership Mixer in Hog Heaven Joint membership meeting with Miami County HBA F & S Harley-Davidson
March 16 – 18	OHBA Spring Board Meeting Columbus, Ohio
March 17 3:00pm	HBA Board of Directors Meeting HBA Office
March 17 5:00pm	HBA New Member Reception HBA Office
March 22 – 26	NAHB Legislative Conference Washington, D. C.
March 26 11:30am	SMC Lunch & Learn Series HBA Office
April 1 11:00am	Sales & Marketing Council Meeting HBA Office
April 2 11:30am	Past Presidents Council HBA Office
April 7 11:30am	Montgomery County Developers Forum HBA Office
April 15 6:00PM	General Membership Meeting TBD
April 16 3:00pm	HBA Executive Committee Meeting HBA Office
April 21 3:00pm	HBA Board of Directors Meeting HBA Office
April 25 & 26	Spring Parade of Homes
April 29 4:00pm	Associates Council Networking and Strike-A-Thon Beaver-VU Bowl



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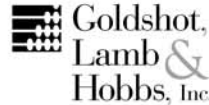
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Panel Discussion Presented by

Mark Myers of Fifth Third Bank
Mike Tucker of Liberty Savings
Mark Dorko of Ameristate Bank Corp.
Brian Sutherland of Wright Patt Credit Union

Program Moderator

David Klass of Dominus, Inc. SMC Chair

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